



Kathryn Pulford, MSML

Director of Business Development

Range of Experience

Kathryn Pulford is a seasoned business development leader, serving as Director of Business Development at Windes. With a strong foundation grounded in strategic growth, partnership cultivation, and market expansion, Kathryn brings a fresh vision and proven results.

Prior to joining Windes, Kathryn built a track record of success in software, executive search, and financial services, driving revenue growth, forging high-impact relationships, and leading cross-functional teams to deliver results.

She holds a Master's in Management & Leadership, which complements her strategic mindset with deep insights into organizational design, leadership dynamics, and operational excellence.

In her role at Windes, Kathryn will lead the firm's business development efforts, spearheading initiatives to expand service lines, cultivate new partnerships, and is committed to driving sustainable growth and innovation.

Education

Bachelor of Science in Food Marketing and Agribusiness
Management
California State Polytechnic University, Pomona

Masters of Science in Management and Leadership
Pepperdine Graziadio Business School, Malibu, California

Resident Office

2050 Main Street
Suite 1300
Irvine, CA 92614

Telephone

949.852.9620

Email

kpulford@windes.com