TRANSPORTATION, TRADE & MARITIME



OUR EXPERTISE

Since 1926 Windes has been servicing companies located in U.S. ports such as Los Angeles, Oakland, Seattle, and New York, as well as ports in China and the Netherlands, we are the premier accounting provider to the transportation, trade, and maritime sector in southern California.

Headquartered in Long Beach, minutes away from the ports of Long Beach and Los Angeles, we are uniquely positioned to service this dynamic industry.



COMPETITIVE ADVANTAGES

- Firm headquarters located within minutes of the ports of Long Beach and Los Angeles
- Expertise in terminal operations, container and bulk handling, transportation, and warehousing
- Comprehensive industry knowledge of port operations with tenants and service providers
- In-depth understanding of clean energy programs
- Highly technical service teams are tailored to client's needs with significant partner involvement
- Clients are industry leaders with local to international footprints
- Global reach: Our membership with Allinial Global, the second largest accountancy services association in the world, provides us with access to 268 member firms in 109 countries worldwide
- Highly involved in the ports of Long Beach and Los Angeles

INDUSTRY EXPERTISE

- Marine Terminal Operators
- Cargo Container Handling
- Drayage Transportation
- Over-the-road Transportation
- ♦ Third-party logistics
- Warehousing
- Stevedoring and Bulk Handling
- Automotive Discharge
- Petroleum Distribution
- Clean Truck Programs

SERVICES

- Audit and Review
- Corporate Tax
- State and Local Tax
- International Tax Matters
- Fuel and Excise Tax Credits
- Clean Energy Incentives
- Evaluation of Internal Control
- M&A Due Diligence

Independent Contractor
 Management

CLIENT REACH

We work with transportation, trade, and maritime companies throughout the U.S. and as far as China and the Netherlands. With over nine decades of experience in the industry, our in-depth industry knowledge and technical expertise, along with access to member firms worldwide, we can help you maximize efficiencies, minimize taxes, and expand your business nationally and globally.

WESTERN CLIENT LOCATIONS

- Bakersfield, CA
- ♦ Fresno, CA
- ♦ Long Beach, CA
- Los Angeles, CA
- Modesto, CA
- ♦ Oakland, CA
- Redwood City, CA
- Sacramento, CA
- ♦ San Diego, CA

SOUTHERN 4

- ♦ Houston, TX
- New Orleans, LA
- ♦ Port Canaveral, FL
- ♦ Tampa Bay, FL

EASTERN

- Brooklyn, NY
- Iselin, NJ
- Wilmington, DE
- Baltimore, MD
- Philadelphia, NC
- ♦ Wilmington, NC
- ♦ Norfolk, VA
- ♦ Charleston, SC
- Rock Hill, SC
- ♦ Savanna, GA

INTERNATIONAL

- ♦ Hong Kong, China
- ♦ Shenzhen, China
- Rotterdam,
 Netherlands

THE WINDES TEAM



Lance G. Adams, CPA | Partner, Audit & Assurance Services ladams@windes.com

25 years of experience

San Francisco, CA

Stockton, CA

♦ Ventura, CA

Anacordia, WA

Seattle, WA

Tacoma, WA

Vancouver, WA

Galveston, TX

Corpus Christi, TX

- Specializes in audits of financial statements reporting under US GAAP and IFRS and in evaluation of internal controls over financial reporting
- Provides financial statement audit, internal control, and consulting services to middle-market businesses, both domestic and international



Tom Huey, CPA | Partner, Audit & Assurance Services thuey@windes.com

- 25 years of experience
- Specializes in audits, reviews, and advising services, including financial reporting under GASB and performing Single Audits
- Focuses on privately held businesses in the maritime, transportation, manufacturing, professional service, and nonprofit sectors



TIM SUAREZ, CPA | PARTNER, TAX tsuarez@windes.com

- 15 years of experience
- Specializes in tax planning and consulting, compliance for corporations, partnerships, LLCs, consolidated groups, and multi-state business. His expertise includes mergers and acquisitions, as well as ASC 740 provisions
- Tim serves a variety of clients in the real estate, construction, manufacturing, technology, freight, and logistics sectors, as well as high-net-worth individuals

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