

TRANSPORTATION, TRADE & MARITIME

OUR EXPERTISE

Since 1926 Windes has been servicing companies located in U.S. ports such as Los Angeles, Oakland, Seattle, and New York, as well as ports in China and the Netherlands, we are the premier accounting provider to the transportation, trade, and maritime sector in southern California.

Headquartered in Long Beach, minutes away from the ports of Long Beach and Los Angeles, we are uniquely positioned to service this dynamic industry.



COMPETITIVE ADVANTAGES

- ◆ Firm headquarters located within minutes of the ports of Long Beach and Los Angeles
- ◆ Expertise in terminal operations, container and bulk handling, transportation, and warehousing
- ◆ Comprehensive industry knowledge of port operations with tenants and service providers
- ◆ In-depth understanding of clean energy programs
- ◆ Highly technical service teams are tailored to client's needs with significant partner involvement
- ◆ Clients are industry leaders with local to international footprints
- ◆ Global reach: Our membership with Allinial Global, the second largest accountancy services association in the world, provides us with access to 261 member firms in 105 countries worldwide
- ◆ Highly involved in the ports of Long Beach and Los Angeles

INDUSTRY EXPERTISE

- | | | |
|--------------------------------|---------------------------------|--------------------------|
| ◆ Marine Terminal Operators | ◆ Third-party logistics | ◆ Petroleum Distribution |
| ◆ Cargo Container Handling | ◆ Warehousing | ◆ Clean Truck Programs |
| ◆ Drayage Transportation | ◆ Stevedoring and Bulk Handling | |
| ◆ Over-the-road Transportation | ◆ Automotive Discharge | |

SERVICES

- | | | |
|-----------------------------|----------------------------------|-------------------------------------|
| ◆ Audit and Review | ◆ Fuel and Excise Tax Credits | ◆ Independent Contractor Management |
| ◆ Corporate Tax | ◆ Clean Energy Incentives | |
| ◆ State and Local Tax | ◆ Evaluation of Internal Control | |
| ◆ International Tax Matters | ◆ M&A Due Diligence | |

CLIENT REACH

We work with transportation, trade, and maritime companies throughout the U.S. and as far as China and the Netherlands. With over nine decades of experience in the industry, our in-depth industry knowledge and technical expertise, along with access to member firms worldwide, we can help you maximize efficiencies, minimize taxes, and expand your business nationally and globally.

WESTERN CLIENT LOCATIONS

- ◆ Bakersfield, CA
- ◆ Fresno, CA
- ◆ Long Beach, CA
- ◆ Los Angeles, CA
- ◆ Modesto, CA
- ◆ Oakland, CA
- ◆ Redwood City, CA
- ◆ Sacramento, CA
- ◆ San Diego, CA
- ◆ San Francisco, CA
- ◆ Stockton, CA
- ◆ Ventura, CA
- ◆ Anacordia, WA
- ◆ Seattle, WA
- ◆ Tacoma, WA
- ◆ Vancouver, WA
- ◆ Corpus Christi, TX
- ◆ Galveston, TX

SOUTHERN

- ◆ Houston, TX
- ◆ New Orleans, LA
- ◆ Port Canaveral, FL
- ◆ Tampa Bay, FL

EASTERN

- ◆ Brooklyn, NY
- ◆ Iselin, NJ
- ◆ Wilmington, DE
- ◆ Baltimore, MD
- ◆ Philadelphia, NC
- ◆ Wilmington, NC
- ◆ Norfolk, VA
- ◆ Charleston, SC
- ◆ Rock Hill, SC
- ◆ Savanna, GA

INTERNATIONAL

- ◆ Hong Kong, China
- ◆ Shenzhen, China
- ◆ Rotterdam, Netherlands

THE WINDES TEAM



LANCE G. ADAMS, CPA | PARTNER, AUDIT & ASSURANCE SERVICES
ladams@windes.com

- 25 years of experience
- Specializes in audits of financial statements reporting under US GAAP and IFRS and in evaluation of internal controls over financial reporting
- Provides financial statement audit, internal control, and consulting services to middle-market businesses, both domestic and international



TOM HUEY, CPA | PARTNER, AUDIT & ASSURANCE SERVICES
thuey@windes.com

- 25 years of experience
- Specializes in audits, reviews, and advising services, including financial reporting under GASB and performing Single Audits
- Focuses on privately held businesses in the maritime, transportation, manufacturing, professional service, and nonprofit sectors



SEAN K. McFERNON, CPA, MBT | PARTNER, TAX
smcferson@windes.com

- 25 years of experience
- Specializes in domestic and international taxation issues of multi-national companies, including domestic and international restructuring, tax-efficient integration of acquired targets, developing and implementing intellectual property-migration strategies, U.S. in and outbound tax planning, and formation of international entrepreneur structures

Headquarters

3780 Kilroy Airport Way
Suite 600
Long Beach, CA 90806
562.435.1191

Orange County Office

2050 Main Street
Suite 1300
Irvine, CA 92614
949.852.9433

Los Angeles Office

515 Flower Street
Eighteenth Floor
Los Angeles, CA 90071
213.239.9745