

THE WINDES APPROACH

The majority of our clients are acquired through referrals from existing clients, friends, or business associates of the firm. Many of our client relationships have lasted for generations. Significant partner involvement, low personnel turnover, and a great client-focused culture are keys to our success. Given our local decision-making, we are able to deliver our engagement services to meet your needs without using a one-size-fits-all approach.



THE WINDES DIFFERENCE

- ◆ Expertise in the construction industry
- ◆ Established in 1926, we have been serving clients for more than nine decades
- ◆ Engagement decision-making is timely and made with significant partner involvement
- ◆ Strong client relationships and exceptional service
- ◆ A combination of national firm technical expertise with the responsiveness, rate structure, and dedication to client satisfaction of a local firm, which makes our services an outstanding value
- ◆ Motivated and hard-working staff: Consistently ranked as one of the “Best Firms to Work For” in the country by *Accounting Today* and a “Best Places to Work” in Los Angeles and Orange Counties by the *Los Angeles* and *Orange County Business Journals*, respectively

AUDIT & ASSURANCE SERVICES

- ◆ Audits, reviews, and compilations to satisfy the requirements of bonding companies and banks
- ◆ Pre-qualification certificates for various state and local regulatory agencies
- ◆ Assistance with contractors in acquiring bank and surety credit
- ◆ Special reports, agreed-upon procedures, and industry benchmarking
- ◆ Review of accounting functions and internal controls
- ◆ Mergers & acquisitions and due diligence
- ◆ ERISA audits, including ESOPs

TAX SERVICES

- ◆ Business entity selection
- ◆ Multi-state tax returns
- ◆ Personal tax planning
- ◆ Tax controversy
- ◆ Succession planning
- ◆ Cost segregation
- ◆ Estate, gift and trust
- ◆ Accounting methods
- ◆ Tax credits
- ◆ Mergers & acquisitions
- ◆ International tax
- ◆ Look-back calculations

CLIENT ACCOUNTING SERVICES

Our Client Accounting Services group provides a multitude of business services, including bookkeeping, payroll, sales/use tax, business property tax, software selection and implementation, business formation and planning, succession planning, controller/CFO services, budgeting, and personal financial statements.

EMPLOYEE BENEFIT SERVICES

We have a separate Employee Benefit Services practice dedicated to retirement plan design and administration for 401(k) plans.

THE WINDES CONSTRUCTION INDUSTRY PRACTICE LEADERSHIP

We have dedicated partners and staff who focus their practice on construction company audits, tax, and consulting services. Our team is highly experienced in working with key client contacts to facilitate an efficient and value-added quality audit. Our involvement and contacts in the construction industry are extensive. We have built relationships with bankers, attorneys, surety and insurance professionals, along with industry associations.

CLIENTS WE WORK WITH IN THE INDUSTRY

◆ Owners ◆ Developers ◆ Investors ◆ Agents ◆ Brokers ◆ Property Managers

TYPES OF PROJECTS

General contractors and subcontractors in construction of commercial, industrial, civil, retail, office, hospitality, land development, highway, heavy equipment, multi- and single-family homes, mixed-use, and specialty projects.



Headquarters

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