

CONSTRUCTION & REAL ESTATE INDUSTRIES



WINDES
AUDIT | TAX | ADVISORY

OUR SIGNATURE STORY

Since 1926, we have been a trusted business partner to our clients and have earned our reputation as one of the most respected and socially responsible accounting firms in southern California. Our professionals deliver high-value accounting and consulting services and are committed to our clients and their organizations. The strength of our practice and comprehensive expertise, coupled with our global network, enables us to provide our clients with business solutions focused on their continued success at fees that represent outstanding value. Windes has 16 partners and over 140 personnel in a variety of disciplines within our three southern California offices. Our firm serves over 2,500 businesses and more than 1,500 individuals.

THE WINDES APPROACH

The majority of our clients are acquired through referrals from existing clients, friends, or business associates of the firm. Many of our client relationships have lasted for generations. Significant partner involvement and low personnel turnover are keys to our success. Given our local decision-making, we are able to deliver our engagement services to meet your needs without using a one-size-fits-all approach.

THE WINDES DIFFERENCE

- ◆ Expertise in the real estate and construction industries
- ◆ Strengths focused on audits, taxes, and the needs of our clients
- ◆ Established in 1926, we have been serving clients for almost nine decades
- ◆ Local technical and engagement decision-making is made with significant partner involvement
- ◆ Strong client relationships and exceptional service
- ◆ A combination of national firm technical expertise with the responsiveness, rate structure, and dedication to client satisfaction that makes our services an outstanding value
- ◆ Global Reach: Our alliance with Baker Tilly International provides cultural knowledge, expertise, and resources in 137 countries worldwide
- ◆ Acknowledged by *Inside Public Accounting* as one of the top “25 Best of the Best” accounting firms in the country
- ◆ Motivated and hard-working staff: Consistently ranked as a “Best Accounting Firms to Work For” in the country by *Accounting Today*, one of the “Best Places to Work” in Los Angeles and Orange Counties by the *Los Angeles Business Journal* and *Orange County Business Journal*, respectively

SELECTED CONSTRUCTION INDUSTRY CLIENTS

- ◆ Dunn-Edwards Corporation
- ◆ Carlitas Development
- ◆ William Lyon Homes
- ◆ Hutchison Corporation
- ◆ PCS Development
- ◆ Morrow-Meadows Corporation
- ◆ Anderson & Howard Electric
- ◆ AMPAM Parks Mechanical

THE WINDES TEAM

SELECTED INDUSTRY AUDIT & ASSURANCE AND TAX PRACTICE LEADERSHIP



JOHN L. DI CARLO, CPA, MST

Managing Partner
jdicarlo@windes.com

- 35 years of experience
- Specializes in consulting to high-net-worth individuals, analysis and selection of business entities, multi-state taxation issues and planning, and tax strategies involving real property transactions
- Serves clients in the manufacturing and distribution, construction, and real estate sectors



LYLE SCHEPPELE, CPA

Chairman and Partner, Audit & Assurance Services
lscheppele@windes.com

- 35 years of experience
- Specializes in financial statements of public and private companies, business mergers and acquisition
- Serves clients in the manufacturing and distribution, construction, and real estate sectors



JIM A. CORDOVA, CPA, MST

Chairman and Partner, Tax & Accounting Services
jcordova@windes.com

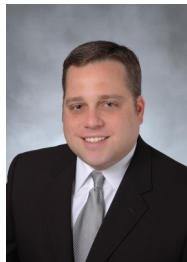
- 22 years of experience
- Specializes in multi-state taxation issues and planning, as well as, tax strategies involving real property transactions
- Serves clients in the real estate and constructions industries



JEFFREY S. FIELDS, CPA, MST

Partner, Tax & Accounting Services
jfields@windes.com

- 20 years of experience
- Specializes in real estate partnerships and transactions and has extensive experience with Financial Accounting Standards No. 109 (FAS 109), and Accounting for Income Taxes
- Serves clients in the construction, real estate, hospitality, technology, and manufacturing industries



ROBERT M. CORBIN, CPA, MST, CGMA

Partner, Tax & Accounting Services
rcorbin@windes.com

- 22 years of experience
- Specializes in real estate transactions, business combinations, and planning and entity selection for investment into international markets
- Serves clients in the real estate, technology, and energy sectors

“Windes has been flawless in their responsiveness and deliverables which speaks highly to the fact that as a regional accounting firm, they are able to provide nimble and cost effective services while incorporating an integrated tax planning strategy between my two businesses.

I highly recommend their services to interested parties.”

- CEO of a communication services company

OUR GLOBAL REACH

- ◆ As an independent member of Baker Tilly International, Windes has access to the cultural understanding, knowledge, and expertise our clients need to succeed on a global level
- ◆ Baker Tilly International is the 8th largest network in the world with revenues of \$3.4 billion
- ◆ Represented by 161 independent member firms with 27,000 professionals in 137 countries worldwide

MEMBER OF

- ◆ American Institute of Certified Public Accountants (AICPA)
- ◆ California Society of Certified Public Accountants (CalCPA)
- ◆ Center for Public Company Audit Firms of the AICPA
- ◆ Public Company Accounting Oversight Board (PCAOB) Registered
- ◆ American Society of Pension Professionals and Actuaries (ASPPA)
- ◆ National Institute of Pension Administrators (NIPA)



HEADQUARTERS

111 West Ocean Boulevard
Twenty-Second Floor
Long Beach, CA 90802
Tel: 562.435.1191

ORANGE COUNTY

18201 Von Karman Avenue
Suite 1060
Irvine, CA 92612
Tel: 949.271.2600



LOS ANGELES

601 South Figueroa Street
Suite 4950
Los Angeles, CA 90017
Tel: 213.239.9745